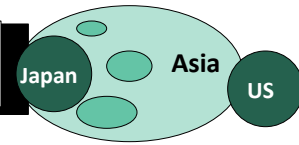
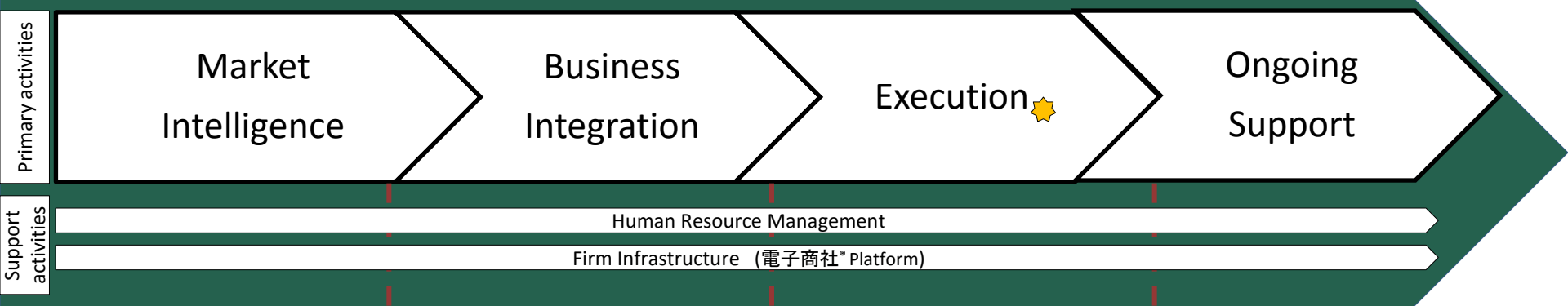


# Dynack's Value Proposition



V.1.6.6

- International Business Launcher -



- ◆ Find market opportunities
- ◆ Propose strategies for global readiness

- ◆ Demonstrate conviction
- ◆ Prepare and conclude partnering agreement

- ◆ Close contract
- ◆ Arrange shipping & finalizes settlement

- ◆ Develop / deepen customer relationships
- ◆ Act as liaison office

**Task-Oriented**

- Recognition of market – size, players, stats, news release...
- Lists of end-users, competitors, distributors..
- Study of buyers – their claims and goals
- Current problems, issues and concerns of the market
- Key contacts within buyers and partners
- Organizations, conferences, committees – meetings, attendees, agenda, etc.
- Translation of major presentation and documents
- Strategies and roadmaps

**Strong Leadership**

- Executive presentation
- Speaking in public in front of customers, press, analysts and company executives
- Meeting scheduling, support and follow ups
- Document formalization in Japanese language
- Local market adaptation
- Establishment of relationships with prospects
- Executive/political meetings
- Identification of developers and groups of underlying relationships
- Asian markets/Bird's-eye view

**Goal-Driven**

- Contracts and/or purchase orders
- Logistic services
- Maintenance of contracts
- Annual budget

**Problem Solving**

- Regular communication with customers
- Customer feedback
- Knowledge transfer
- Boundary management

**Dynack's CREDO**

- LOYALTY
- PASSION
- OPTIMISTIC & Win-Win

**Pro business environment**

- ✓ Global Experience
- ✓ Multi-cultural Communications
- ✓ Highly Skilled Labor Force
- ✓ Launch Pad to Asia
- ✓ English is the official language.

-Dynack Solutions group is committed to achieve full potential of your product -